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Commercial & Industrial Property

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The Jonathan Barlow Partnership Rivers Suite Fairoaks Airport Chobham Surrey GU24 8HU



Our Ref: AGJC/PJA/1006

6th October 2005

Dear Sirs,

The Barns, Manor Cottage, Fisherton de la Mere

We refer to our recent meeting regarding the above and understand that further information is required in connection with the economic viability of converting the barns to industrial/office premises.

In accordance with our instructions we have looked at the availability of commercial premises to the north-west of Salisbury, the rental levels being achieved for similar properties and how long it has taken for the properties to sell or let.

Current Availability

1. Fonthill Estates

Offices:- Suite 1,184 ft2 2, 205 ft2 Storage: Two units of 1,385 ft2

2. Chilmark

Office suite: 1,100 ft2

South Newton 3.

Industrial unit: 2,875 ft2

4. Durrington

Industrial unit: 4,258 ft2

Sutton Mandeville, Eastern Works Industrial unit: 3,080 ft2

Salisbury District Planning OccarEvient Rec. 1 9 OCT 2005 Acknowledged ____ Action _____

RESIDENTIAL

LAND & NEW HOMES

COMMERCIAL

FARM & RURAL

Associates. John Savage MINAEA Andrew Brown Ben Marshall MSc MRI' Jonathan Young FRICS FA. Consultants: Alan Walton BSc FRICS IRRV

Stephen Boyes-Lee FNAFA

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rdon-Smith MA FRICS

tyman FRICS FAAV

r Gibb FROCS

Associated with Woolley & Wallie Callebon, C.

6. Wilton

Offices: 2,068 ft² Showroom: 2,606 ft² Workshop: 6,606 ft²

Total Available Space

26,752 ft² (2,785 m²)

Rental Levels

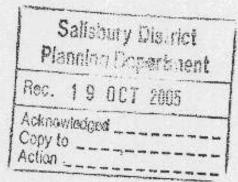
The following rental levels have been achieved over the last three years on industrial units and office suites in the local area:-

Industrial

- Dinton Business Park
 units ranging in size from 795 ft² up to 11,609 ft². £3.20 £3.50/ft²
- Oakley Business Park
 5 units ranging in size from 2,400 ft² up to 4,800 ft².
 Unit 4 let in March 2003 £2/ft²
 Unit 3 let in May 2003 £3.50/ft²
 Unit 6 let in March 2004 £3.29/ft²
- South Newton Industrial Estate
 Unit 3 let in December 2002 £3.12/ft²
 Unit 5 let in June 1004 £3.57/ft²

Offices

Manor Farm, Chilmark
 Unit 9 let in October 2003 at £8.50/ft²
 Unit 11 let in January 2003 at £8.60/ft²



Fonthill Estate
 We understand office rentals achieved are generally around £8 - £9 per ft².

Timing

Oakley Business Park

Five industrial units at Oakley Business Park were put on the market in January 2001 and eventually let in March 2004.

South Newton

Three industrial units were put on the market in November 1999 and were eventually let by June 2004.

- Manor Farm, Chilmark

Unit 9 was put on the market in June 2003 and let in November 2003. Unit 11 was put on the market in November 2001 and let in December 2002.

As can be seen from the above timescales individual units can take between six months and a year to let but small developments of several units will take many years before they are fully let.

We hope the above information is suitable for your purposes if you have any queries do let us know.

Yours sincerely,

A J G Cochran

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